



# Think BIG Leadership 2009

Phoenix, AZ  
Jan. 18 - 21, 2009

**July 1—December 31, 2008 Be at every Party!!!**

*Top Director Trip 2009 - Rome, Italy... 65-80 Unit Stars & you will represent our Area*

## "On-Target Seminar Courts and Circles PARTY"

**On-Target for \$300,000 Circle & Above  
\$150,000 Retail Production  
(6 months of \$12,500 approx. avg.)**

### UNIT PRODUCTION

	WHOLESALE	RETAIL
July	_____	_____
August	_____	_____
September	_____	_____
October	_____	_____
November	_____	_____
December	_____	_____

**On target for \$650,000 & above—\$325,000 Retail  
Attend a pre-party Reception.**

### ON TARGET COURT OF SHARING

**12 Qualified Personal Team Members**

1. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
2. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
3. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
4. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
5. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
6. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
7. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
8. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
9. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
10. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
11. \_\_\_\_\_ Date Qualified: \_\_\_\_\_
12. \_\_\_\_\_ Date Qualified: \_\_\_\_\_

### ON TARGET COURT OF SALES

**Minimum \$18,000 personal retail**

	WHOLESALE	RETAIL
July	_____	_____
August	_____	_____
September	_____	_____
October	_____	_____
November	_____	_____
December	_____	_____

**Total Personal Retail July 1—December 31: \_\_\_\_\_**



## CADILLAC LUNCHEON

**QUALIFIED OR ON-TARGET  
FOR CADILLAC**

**& AT LEAST \$95,000** Car Production  
**CAREER CAR** July \_\_\_\_\_  
 Aug. \_\_\_\_\_  
**PRODUCTION** Sept. \_\_\_\_\_  
 Oct. \_\_\_\_\_  
 July 1 - Nov. \_\_\_\_\_  
 Dec. 31, 2008 Dec. \_\_\_\_\_

## STAR BANQUET

**12 OR MORE UNIT STARS IN  
TWO QUARTERS**

**June 16 through December 15, 2008**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_
11. \_\_\_\_\_
12. \_\_\_\_\_

**== You must also be a star both quarters.**

## BEE FOCUSED

**12 PERSONAL  
QUALIFIED**

**EARN CRYSTAL BEE  
EARRINGS (in yellow gold)!!**

**You Could Be Known as the Best.**

Requires State Representative for Excellence in  
2007 Jan. 1 - Dec. 31, 2007

**#1 in State & Most Improved**